

# ONTARIO NETWORK OF ENTREPRENEURS (ONE): PROGRAMS AND SERVICES AVAILABLE

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# Agenda

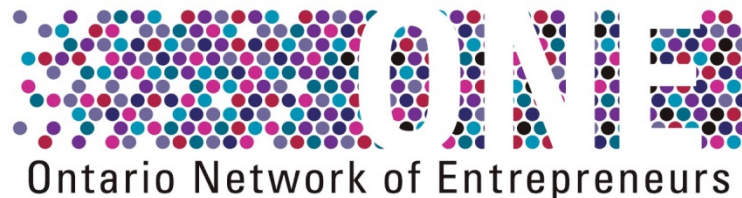
- What is the ONE?
- Campus-Linked Accelerator Program (CLA)
  - Propel, Western University
  - LEAP, Fanshawe College
  - OCEA Programs
- Regional Innovation Centres (RIC)
- Small Business Enterprise Centres (SBEC)
- Ontario Centres of Excellence (OCE)
- How to get involved

# Ontario Network of Entrepreneurs

- Program funded by Government of Ontario
  - 5 areas of focus:
    - Starting
    - Growing
    - Financing
    - Youth
    - R&D
  - [www.onebusiness.ca](http://www.onebusiness.ca)
  - Oversee all organizations (100+) across Ontario

# Campus Linked Accelerators

Campus Linked Accelerators (CLAs) are an important step in the evolution of Ontario's entrepreneurship and innovation ecosystem. This program provides funding to post-secondary institutions to **create, improve and sustain a culture of entrepreneurship** among students and youth in their regions, and to integrate these entrepreneurial activities with investors, industry, and other stakeholders in their region.



# CLA – Resources Available

- Co-Working Space (Fanshawe and Western)
- Mentorship (technical and business advisory)
- Education / Training / Workshops
- Special Events
- Seed Funding
- Connections to Broader Ecosystem
- Pitch Competition (full-time students)
- Summer Incubator (Western University)
- The CLA's are administered by:



Ontario Centres of  
Excellence

# Propel, Western University



- Formed from success of BizInc (USC)
- 100+ startups since September
- Work closely with student clubs, Ivey, Engineering, Science, WORLDiscoveries
- Retail operations (UCC Startup Market, Bookstore)
- PSI – first cohort starting May 2015 (8 companies)

Propel  
Entrepreneurship | Western University





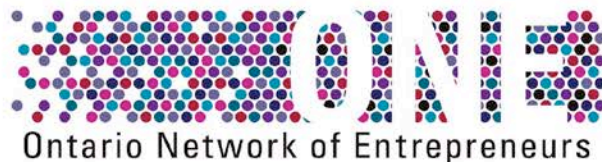


Ever dreamed of starting your own business?  
Got an innovative idea to develop?  
Do you think you have what it takes  
to be an **entrepreneur**?

If so, then take the leap. Come check things  
out at the **leap junction** where leadership,  
entrepreneurism, alliances ✂ passion meet.

**LEAP Junction SUB1035**

**[leapjunction@fanshawec.ca](mailto:leapjunction@fanshawec.ca)**





# Regional Innovation Centres

TechAlliance is one of 17 Regional Innovation Centres in Ontario, along with:

COMMUNITECH





# TechAlliance (Regional Innovation Centre)

- Partner with MaRS to provide:
  - Market Intelligence
  - Workshops
  - Funding opportunities
  - Entrepreneurs Toolkit (E101 videos, templates, workbooks)
- Work with technology companies of all sizes (startup – SME)
  - Mentorship, funding, service provider network, training, connections
- Entrepreneurs-in-Residence program offers high-value mentors (seasoned business expertise) for free
- Work with clients in digital media, life sciences, cleantech and advanced manufacturing

# Prototyping Services – The MVP Lab



Launched in July 2014, the MVP Lab provides rentable hot desk space and no-cost prototyping services. The MVP Lab received \$157,000 in funding from the Ontario Trillium Foundation.

Available services:

- Design services – 10hrs with a designer to build MVP
- Desk rental - \$125/month for a desk

# Small Business Enterprise Centre

- Provide support to entrepreneurs across all industries (tech and non-tech)
- Funding for unemployed individuals to start companies (through EI program)
- Summer Company / Starter Company (\$5K)
- Provide workshops and events in the community
- Venture London Business Plan Competition
- Networking and connections



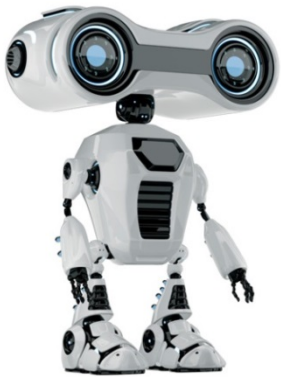
# Ontario Centres of Excellence (OCE)

- Foster industry-academic collaboration and commercialization
- Entrepreneurial programs for tech startups (training, funding, internships, hiring, infrastructure)
- Funding for University / College spinoff's (work closely with technology transfer offices)
- Administer CLA's (OCEA's) across the province



Ontario Centres of  
Excellence

# Our Focus Industries



**Advanced  
Manufacturing**



**Energy and  
Environment**



**ICT and  
Digital Media**



**Advanced  
Health**

# OCE SmartStart Seed Fund

- Matching grant (\$30K / \$30K) + \$5K for training or services
- Early stage youth entrepreneurs (18-29)
- Partnership with FedDev to deliver funding
- Open to startups actively working with RIC's / CLA's – who provide endorsement
- Generally awarded to focus on the validation stage of the business



# Questions

## GET INVOLVED!

- Similar organizations exist in every major city in Canada
- Visit [onebusiness.ca](http://onebusiness.ca) to find locations near you

